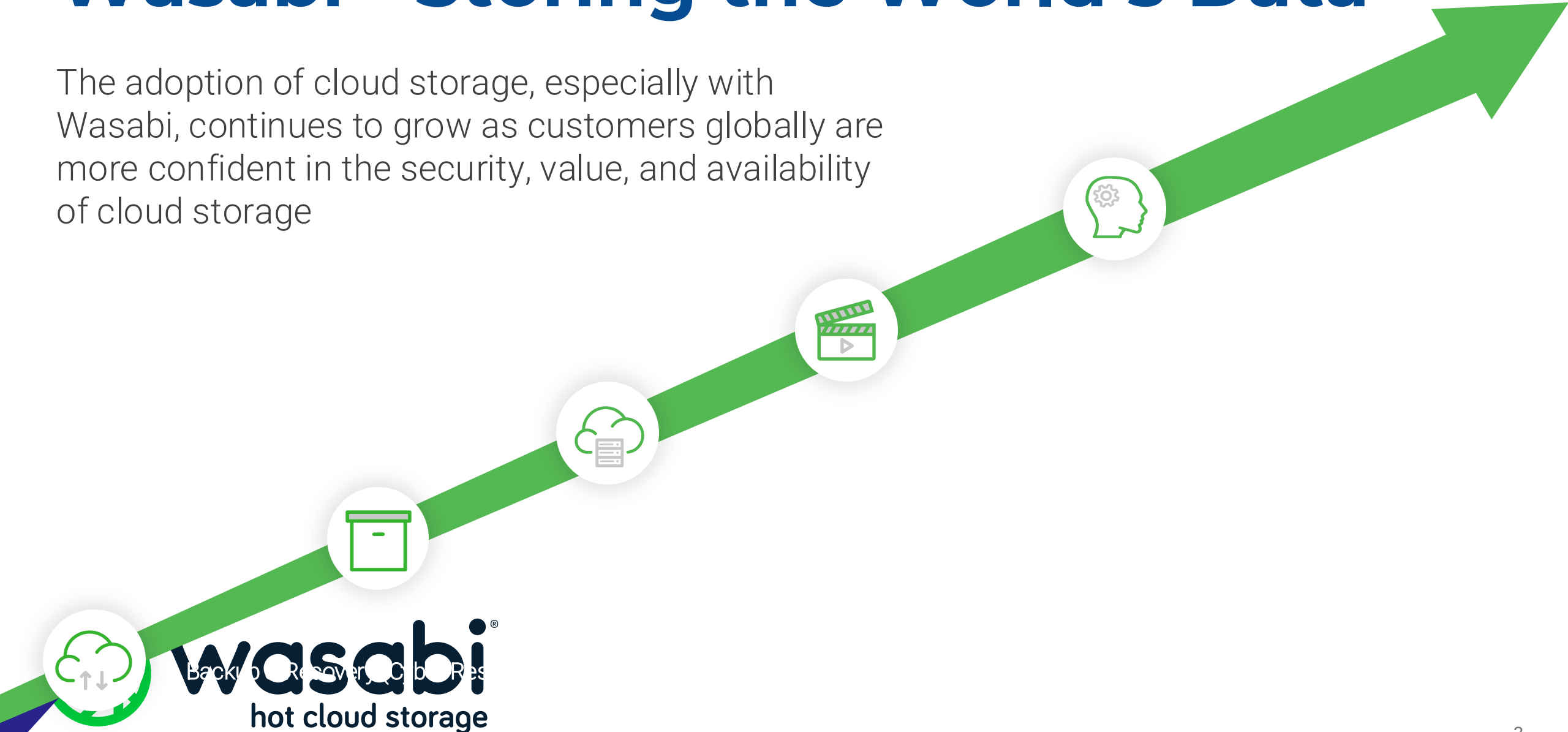


Introduction to Wasabi Hot Cloud Storage



Wasabi - Storing the World's Data

The adoption of cloud storage, especially with Wasabi, continues to grow as customers globally are more confident in the security, value, and availability of cloud storage



Rapid Company Growth



> 75k Customers
> 15k Partners
and growing



> 60% Revenue Growth
Year over year



13 Storage Regions
and expanding



Multiple Exabytes
of storage under management



58 NPS Score
industry average is 34



\$534 Million
in financing to date

Doing business in more than 100 countries

Low Price, High Performance, Secure Object Storage



Price

Up to 80% less than AWS S3

Free Egress

Free API Requests



Performance

Faster than the competition

Quick uploads & downloads

Private network options



Protection

Data center redundancy

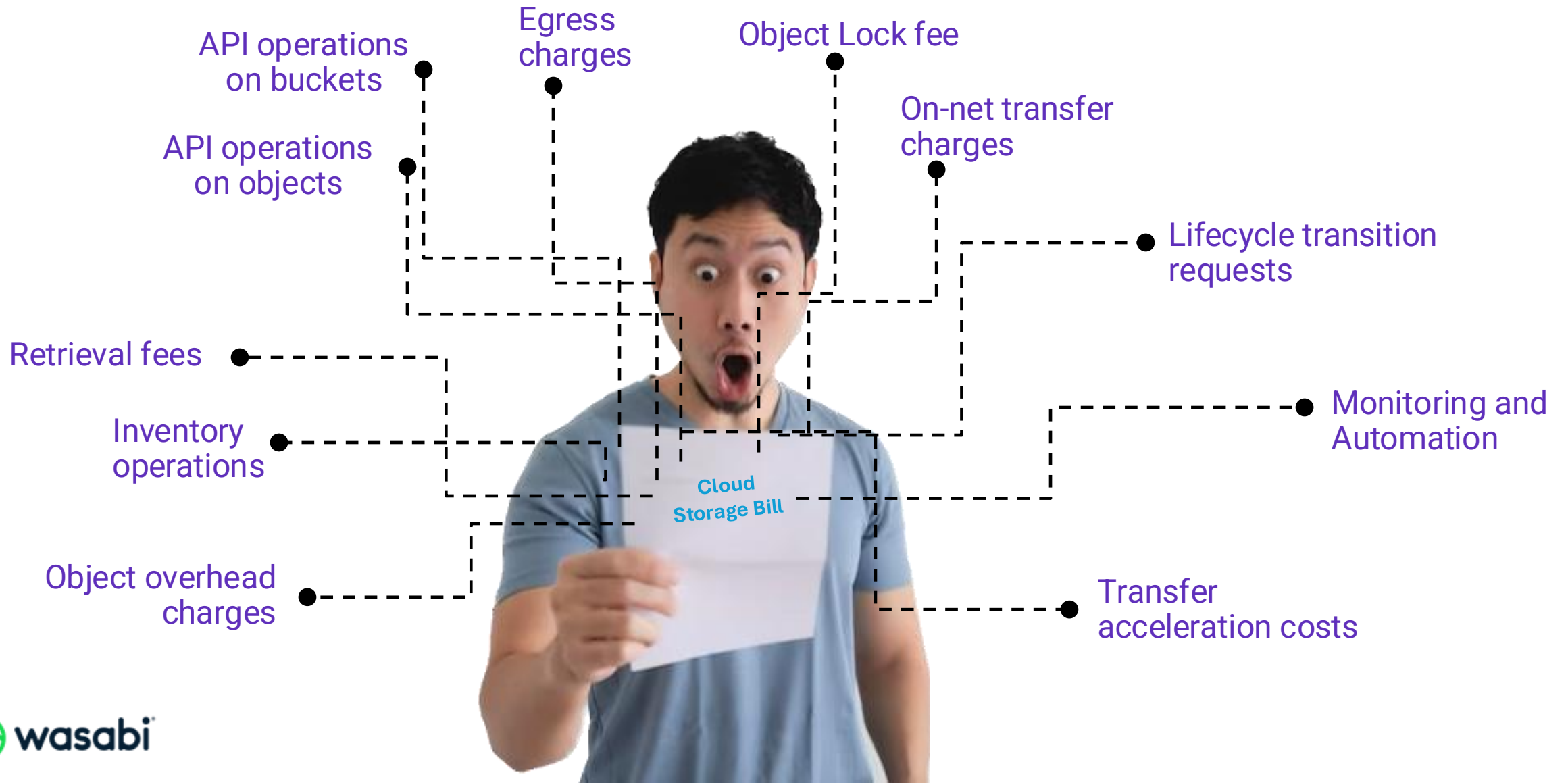
11x9s data durability

Immutable storage

Price



Fees are Not Predictable



Game Changing Pricing

Flat fee of **\$6.99 per TB/mo.** with discounts for Reserved Capacity



Free egress / download



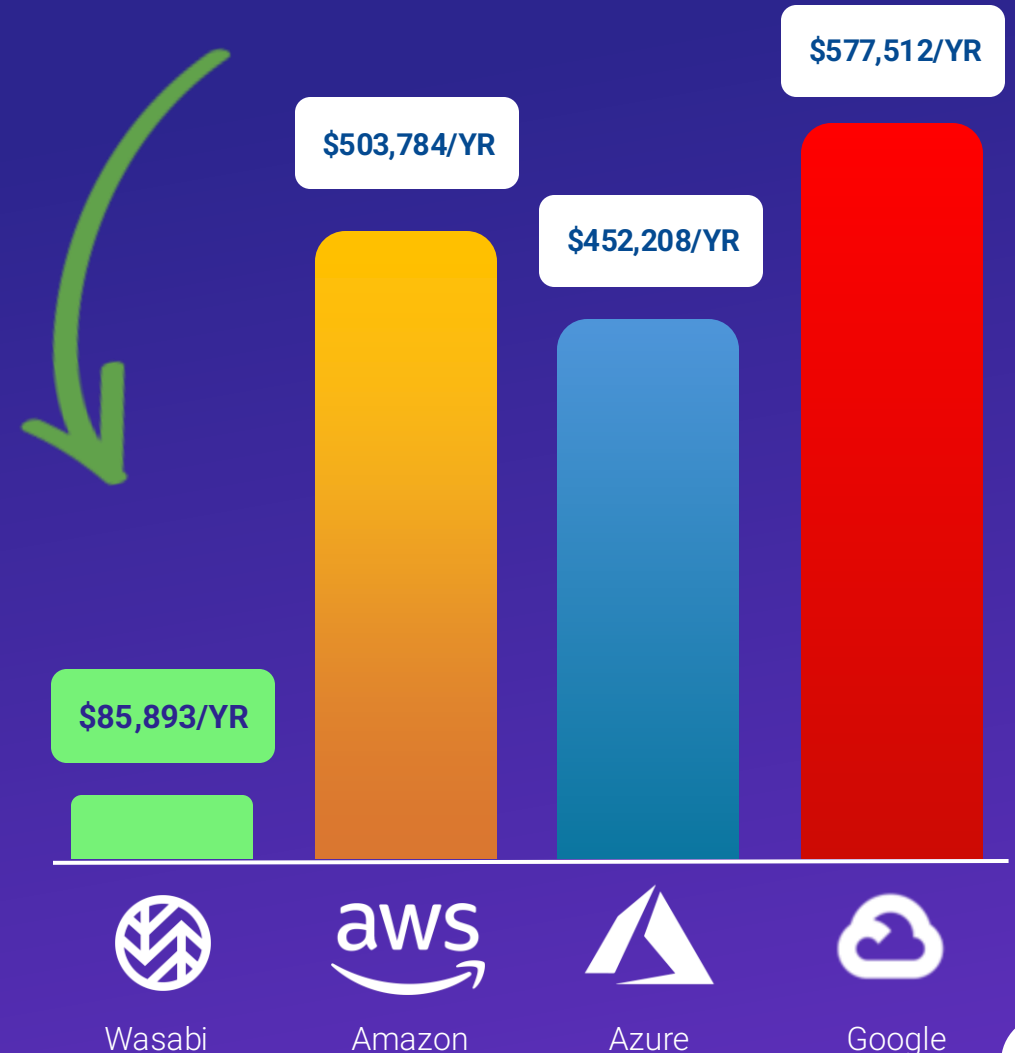
Free API requests



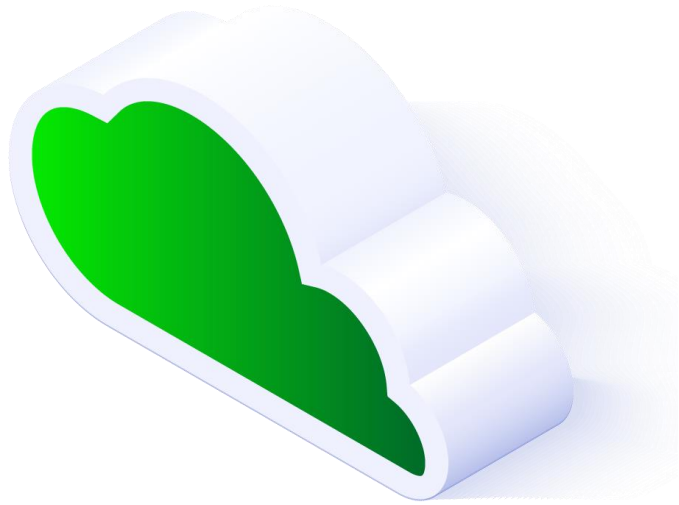
No complex storage tiers



Storage costs for 1 PB of storage with 20% data egress per month



Pricing - Ways to Buy



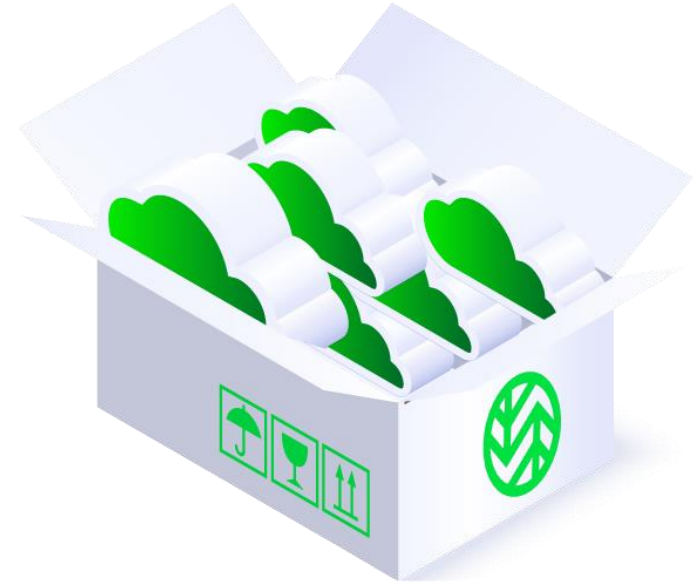
Pay as You Go Storage

Pay monthly only for what you use

Cancel anytime

Grows with your storage needs

or



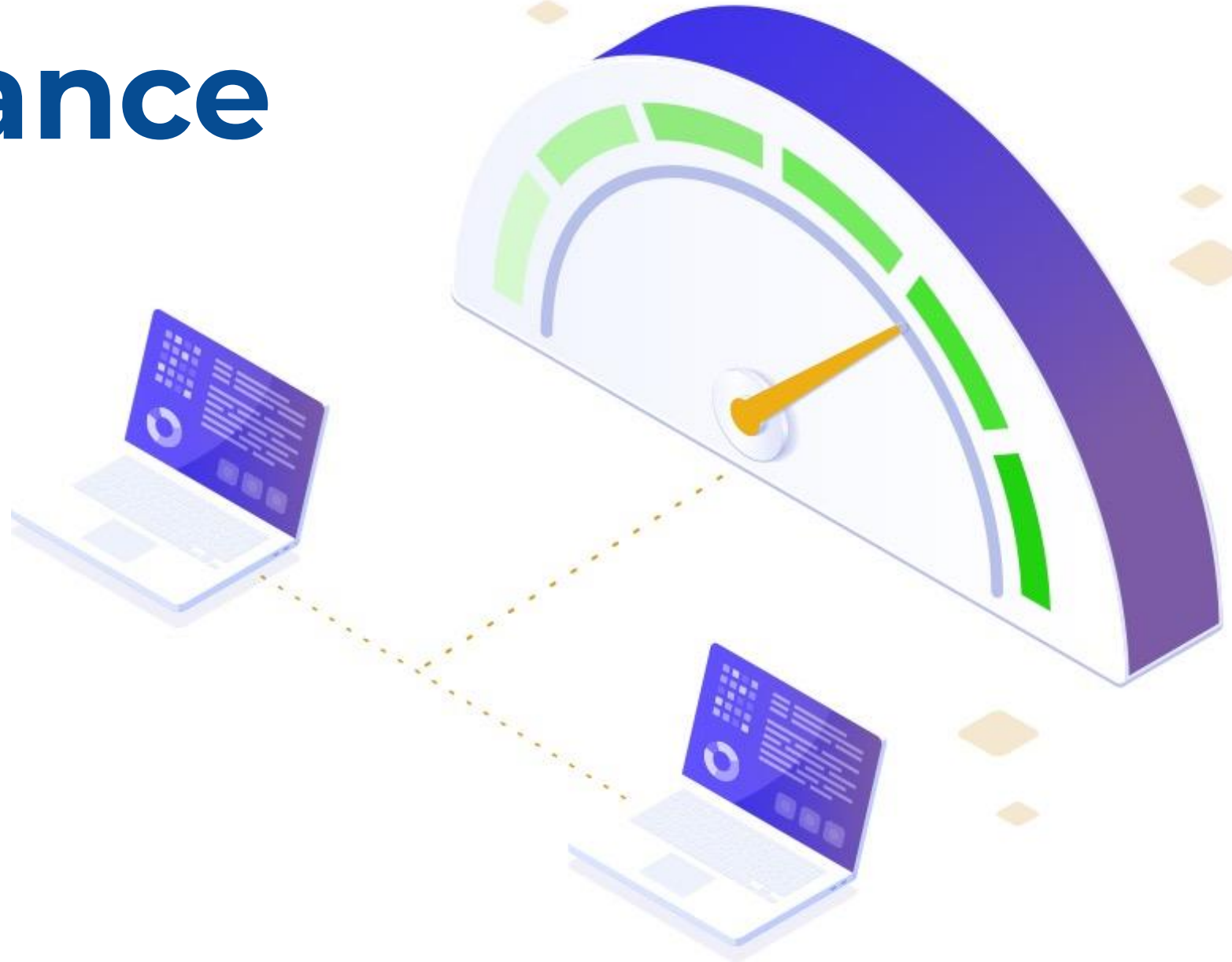
Reserved Capacity Storage

Purchase in 1, 3, or 5-year increments

Larger discounts based on term & capacity

Premium support included

Performance

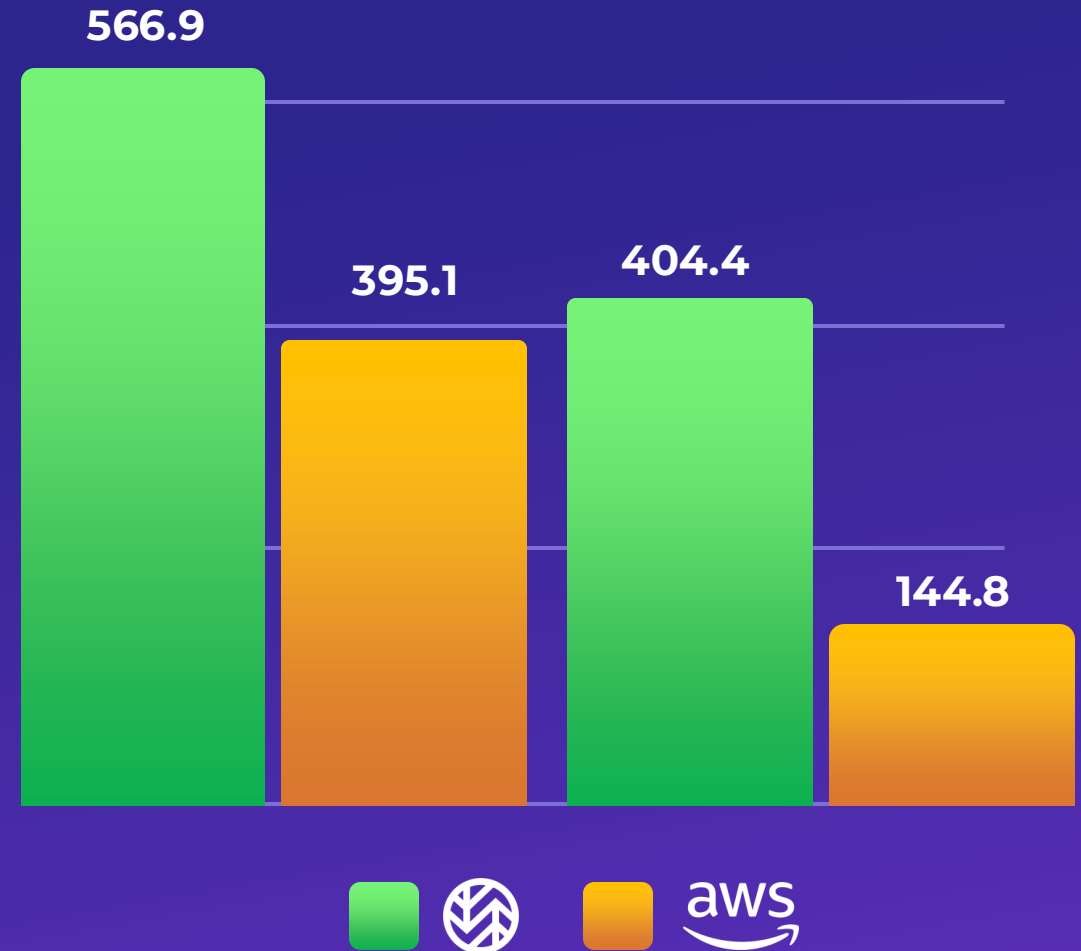


Performance

Built-for-speed file system leveraging leading hardware technology

- ✓ Significant cost reduction & performance improvements
- ✓ Faster than other public cloud object storage providers
- ✓ Highly distributed architecture providing exabyte-scale storage

1 MB Object Size Performance (MB/s)



Protection



Protection

Built-for-scale, durability, security and compliance



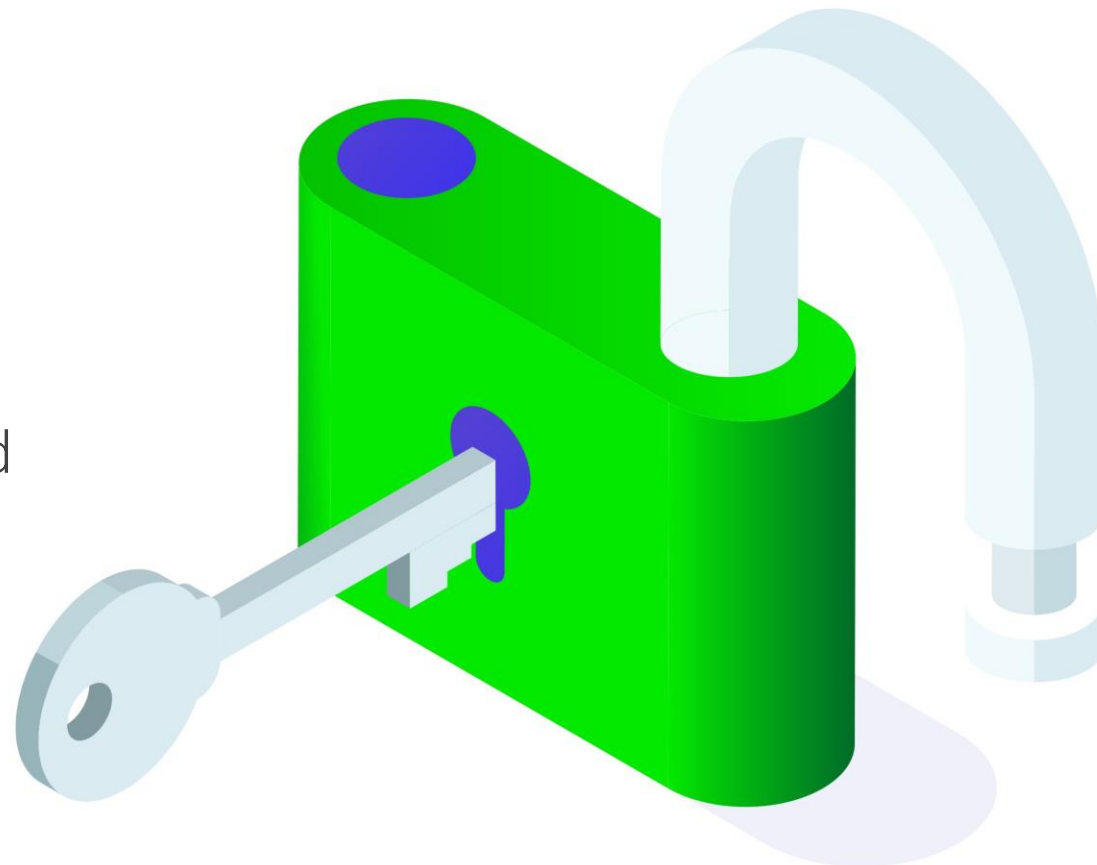
99.99% availability and
11 x 9s data durability
with exabyte scale globally



In-flight and at rest encryption, identity and
access management (IAM), multi-factor
authentication (MFA), and multi-user
authorization (MUA)



Immutability via S3 object lock
protects against ransomware



AWS S3 Compatibility



Wasabi fully supports the AWS S3 & IAM APIs



This includes support for Object Locking to protect sensitive data



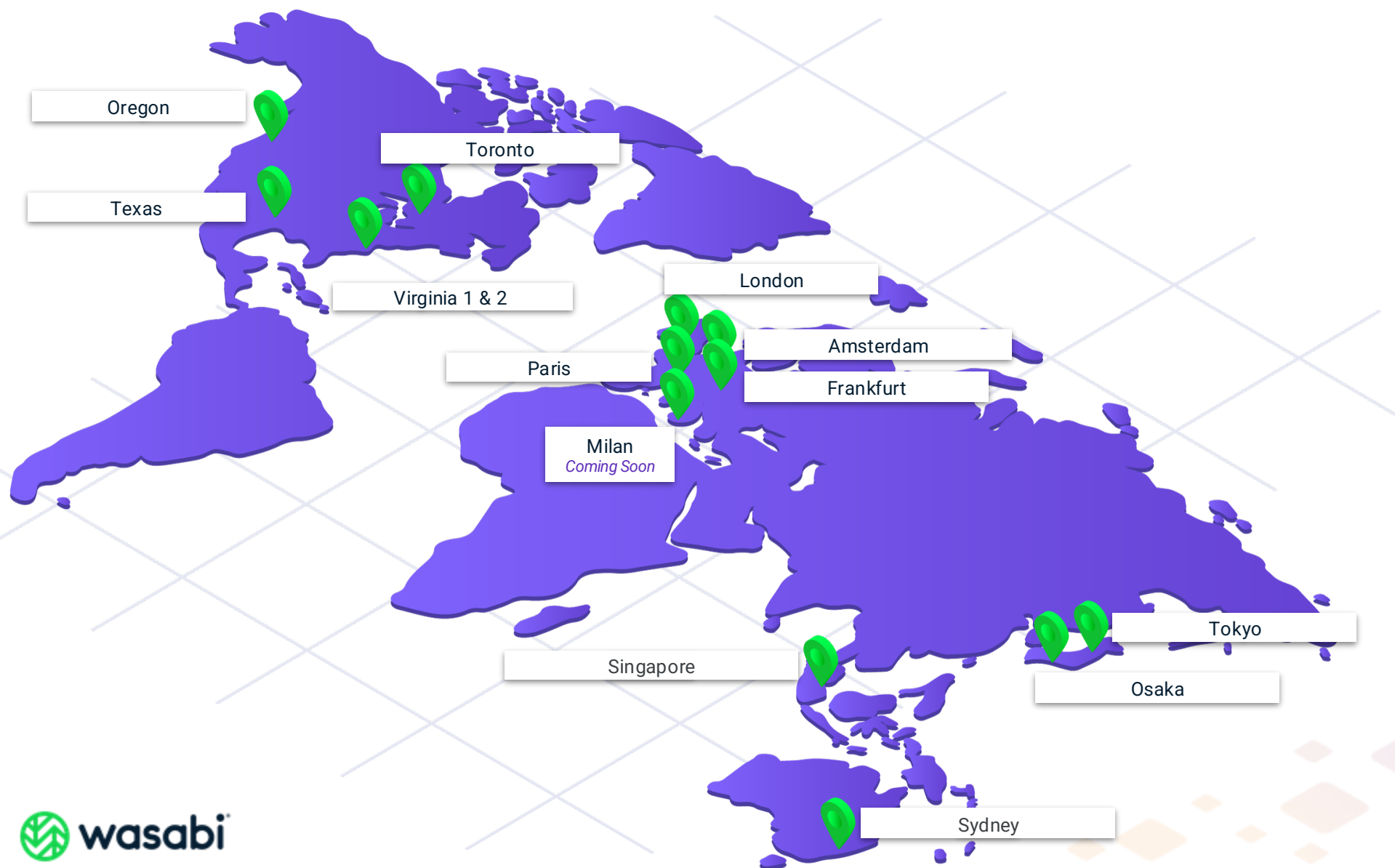
Existing applications using the S3 API are easily moved to Wasabi



S3 Feature Compatibility:

- Event Notifications
- Lifecycle Policies
- Object Tagging
- Object Lock
- Replication
- Multipart Upload
- Versioning
- Security & Access Control

Global Storage Regions



➤ North America

Virginia - us-east-1 & 2
Texas - us-central-1
Oregon - us-west-1
Toronto - ca-central-1

➤ Europe

London - eu-west-1
Paris - eu-west-2
Amsterdam - eu-central-1
Frankfurt - eu-central-2
Milan - eu-south-1 (coming soon)

➤ Asia

Tokyo - ap-northeast-1
Osaka - ap-northeast-2
Singapore - ap-southeast-1
Sydney - ap-southeast-2

➤ Coming Soon...

London (2nd site)
Milan
Virginia - GovCloud East
Colorado - GovCloud West

Data Migration Tools



Migrate buckets from other storage clouds or S3 on-prem



Transfer on-prem storage to Wasabi via a physical appliance



Privately connect on-prem or cloud environments to Wasabi



Account Management Tools



Feature-rich tools for account provisioning, billing, & much more...

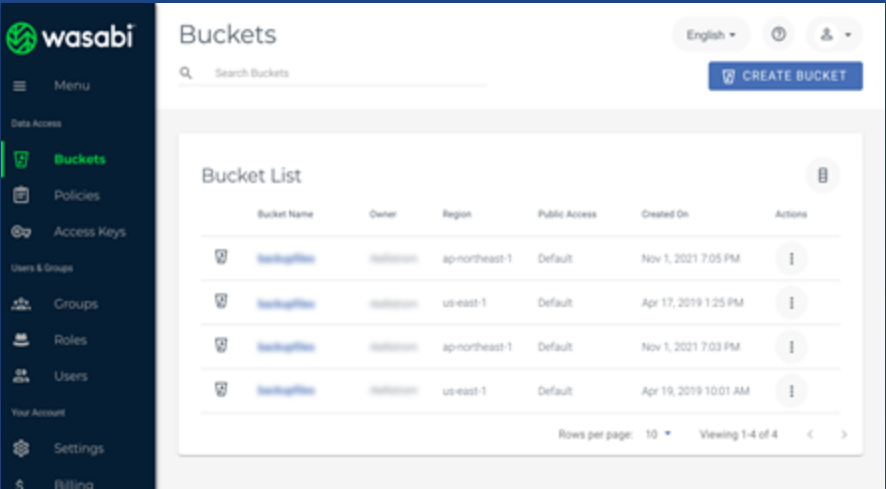


Wasabi Management Console for individual account control

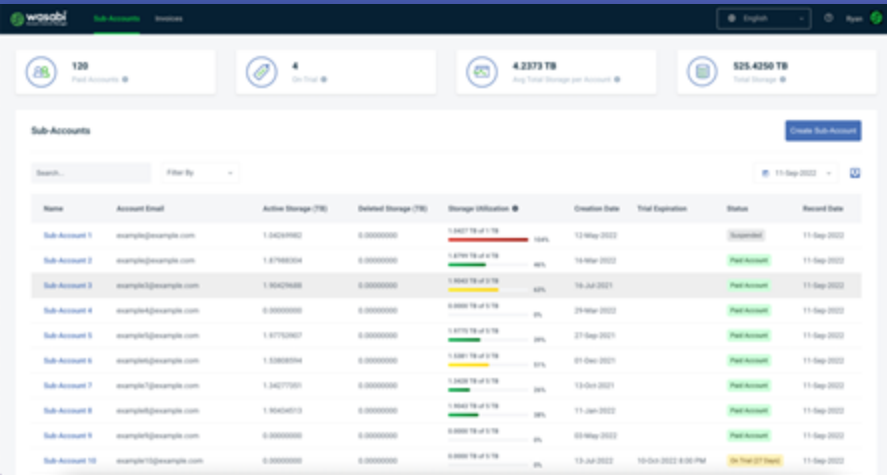


Wasabi Account Control Manager for centralized management of multiple Wasabi accounts

Wasabi Management Console
(ideal for controlling individual accounts)



Wasabi Account Control Manager
(ideal for MSP & enterprise control of many Wasabi accounts)



Popular Use Cases for Wasabi



Backup and Recovery

Store more to enable business continuity across hybrid or multiple clouds



Active Archive

Store more and evolve complex archive tiers into a single simple active archive



Data Tiering

Store more data to enable data analytics and better business intelligence



Surveillance

Store more video and photos to improve security and law enforcement

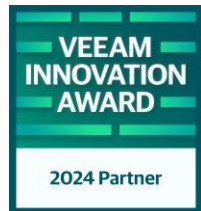


AI/ML

Store more data to enable artificial intelligence and machine learning to transform the future

Industry-Leading Recognition

"Wasabi is an increasingly important player in the public cloud IaaS market and one of the few vendors that has successfully broken into the IaaS market within the past three to four years."



Integration Partners

Data Protection



Video Surveillance



Media & Entertainment



Channel Partner Network

Distributors



VAR/MSP/CSP





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