



## CORPORATE PRESENTATION | 2024



COFICAB is your leading global partner in the design,  
manufacturing and sales of cables and wires.



[WWW.COFICAB.COM](http://WWW.COFICAB.COM)

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# 01



## ABOUT COFICAB



**COFICAB is your leading global partner in the design, manufacturing and sales of wires and cables.**

COFICAB, a member of ELLOUMI Group, was founded in 1992 by Mr. Hichem Elloumi.

COFICAB has known an incredible national and international expansion, and an unequalled speed of organic growth, since its beginnings as a small Tunisian company.



Mr. Hichem Elloumi

Dear Partners,

COFICAB maintains its commitment to sustainability-driven growth and innovation, with the aim to leave a better world to the next generations.

As we continue to expand our global footprint to get closer to our clients and reduce supply chain, we also keep improving the sustainability of our operations, to reduce our carbon footprint.

On top of being a worldwide leader in the automotive megatrends E-Mobility, Connectivity, and Autonomous Driving, COFICAB also conquered new markets in the appliance, medical and distribution sectors. We approach new markets with the same compromise of working closely with our clients on their specific needs, and shaping a better tomorrow together.

Since the beginning of its story, COFICAB stands as a socially responsible company, ensuring it contributes to the well-being of the communities where it is present. A story to which we want to keep adding new and successful chapters.

COFICAB has always been on track to meet its engagements at national and international levels, and that is why our focus on sustainability is now stronger than ever.

**CHAIRMAN & CEO,**

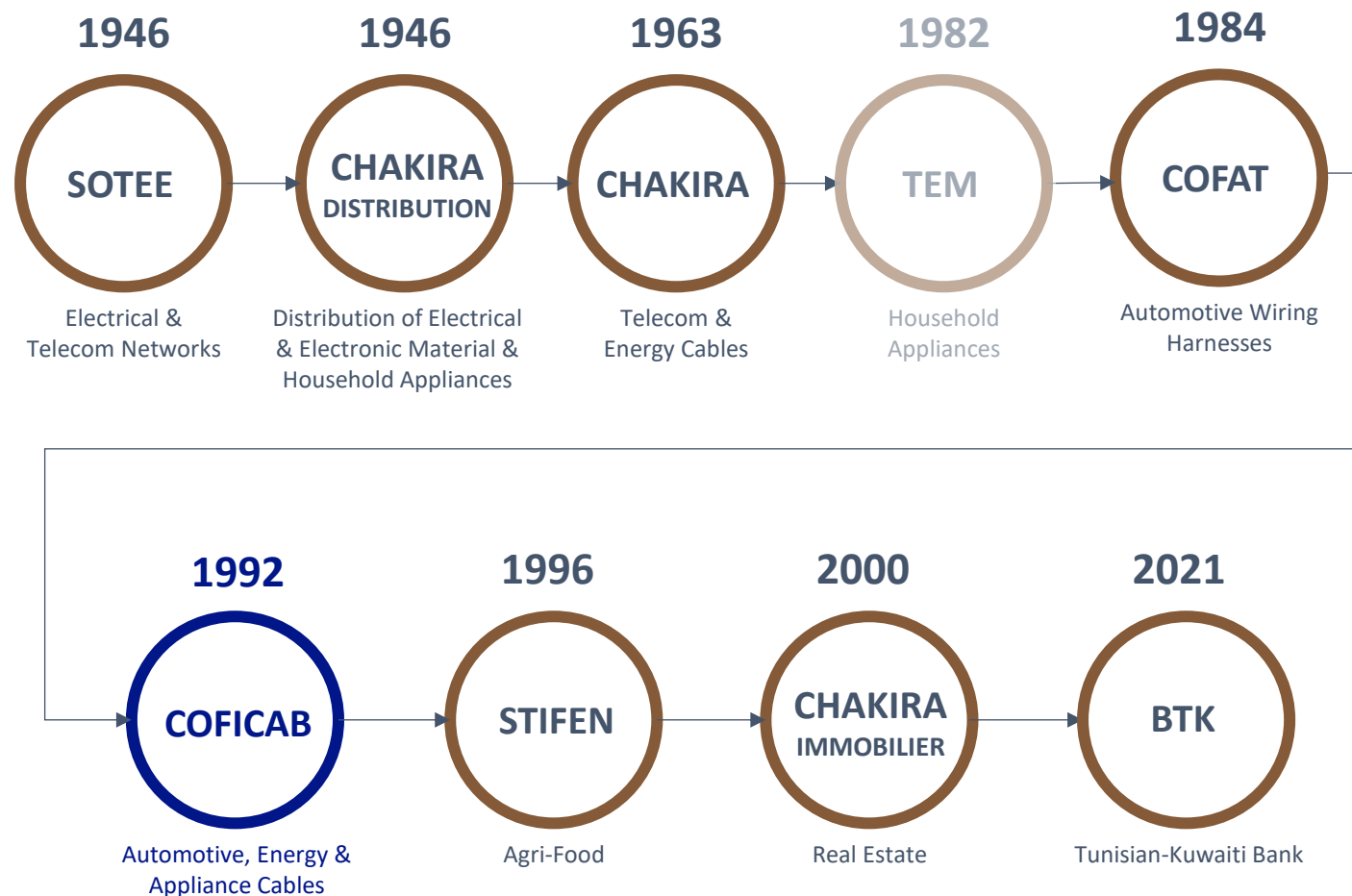
*Hichem Elloumi*

# MEMBER OF ELLOUMI GROUP

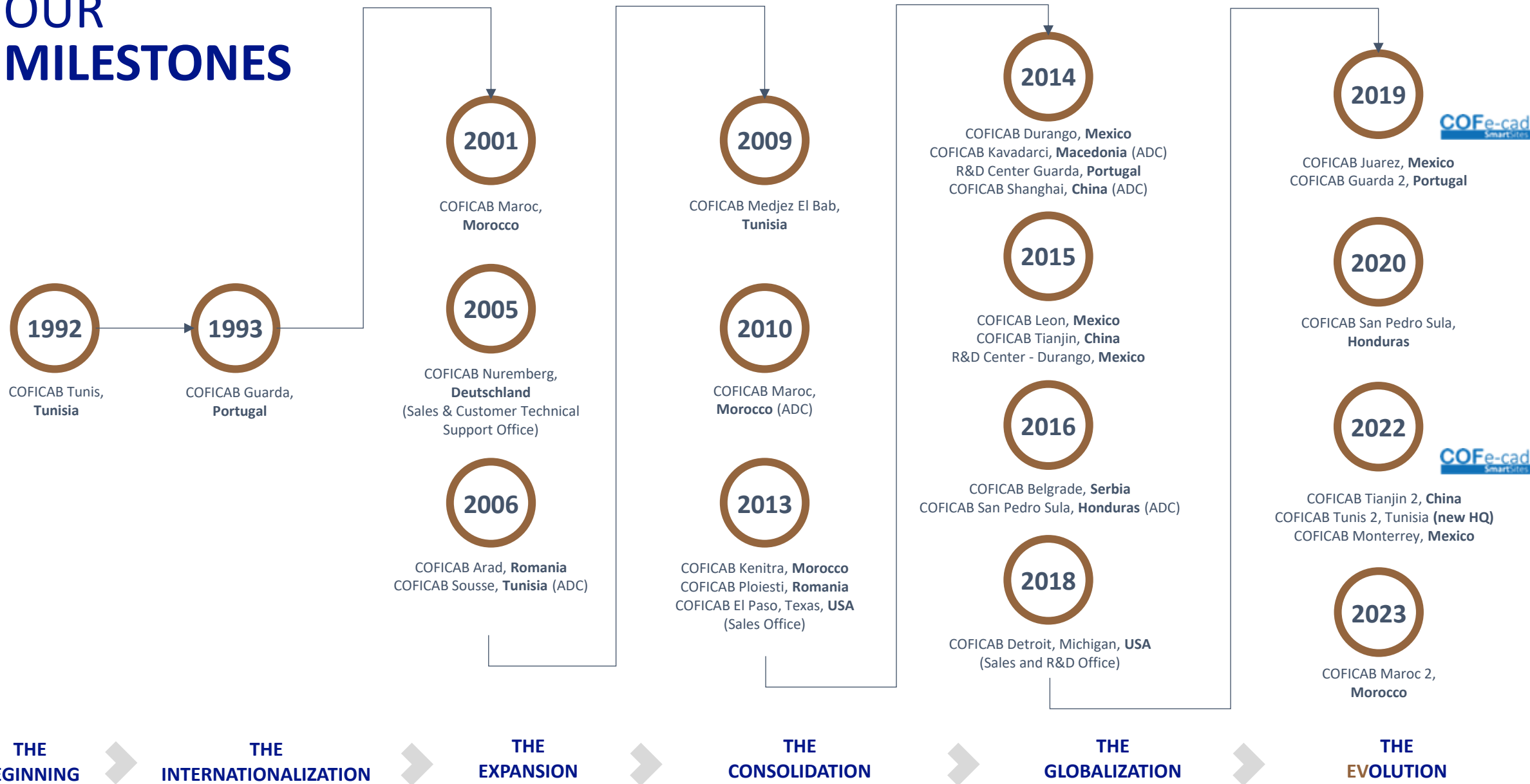


COFICAB is a member of **ELLOUMI GROUP**, founded in 1946 by **Mr. TAOUFIK ELLOUMI** in Tunisia

## SINCE 1946 (FOUNDATION)



# OUR MILESTONES



# OUR KEY FIGURES



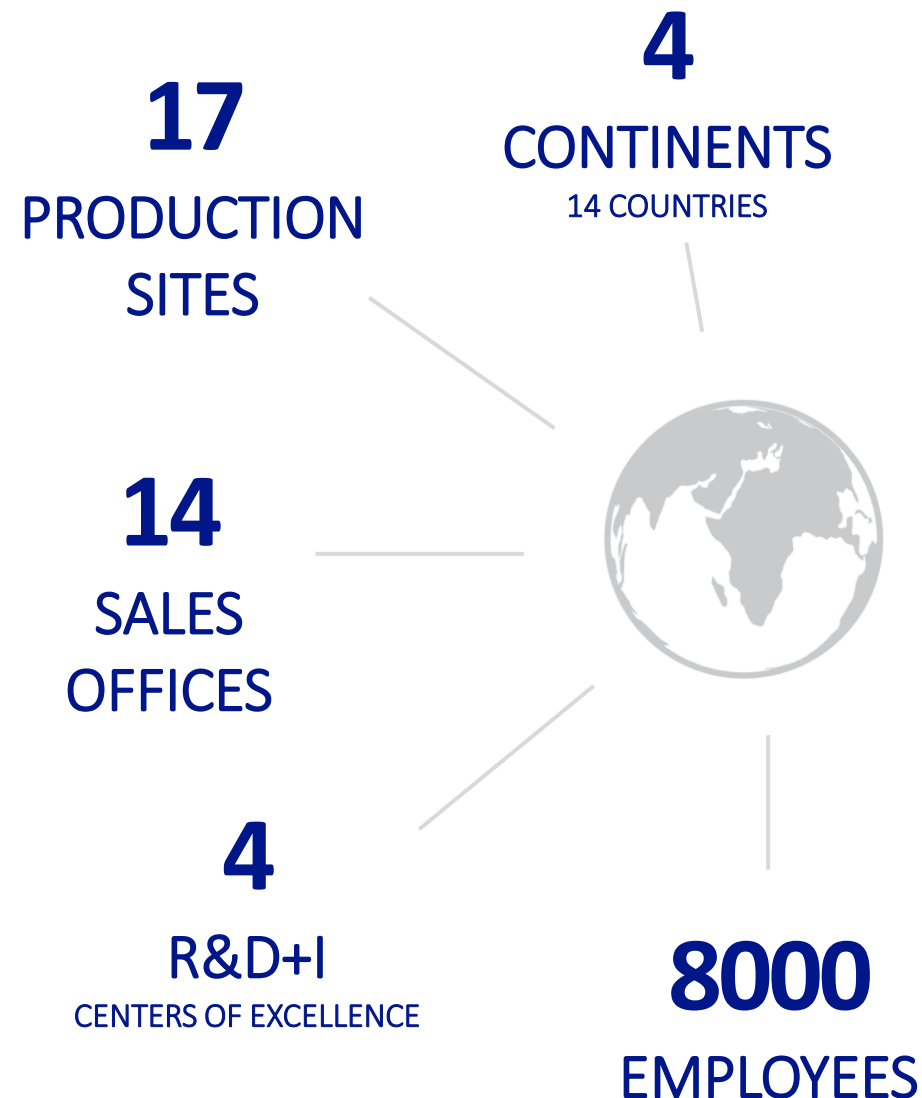
**4 BILLION USD**  
TURNOVER (2023)



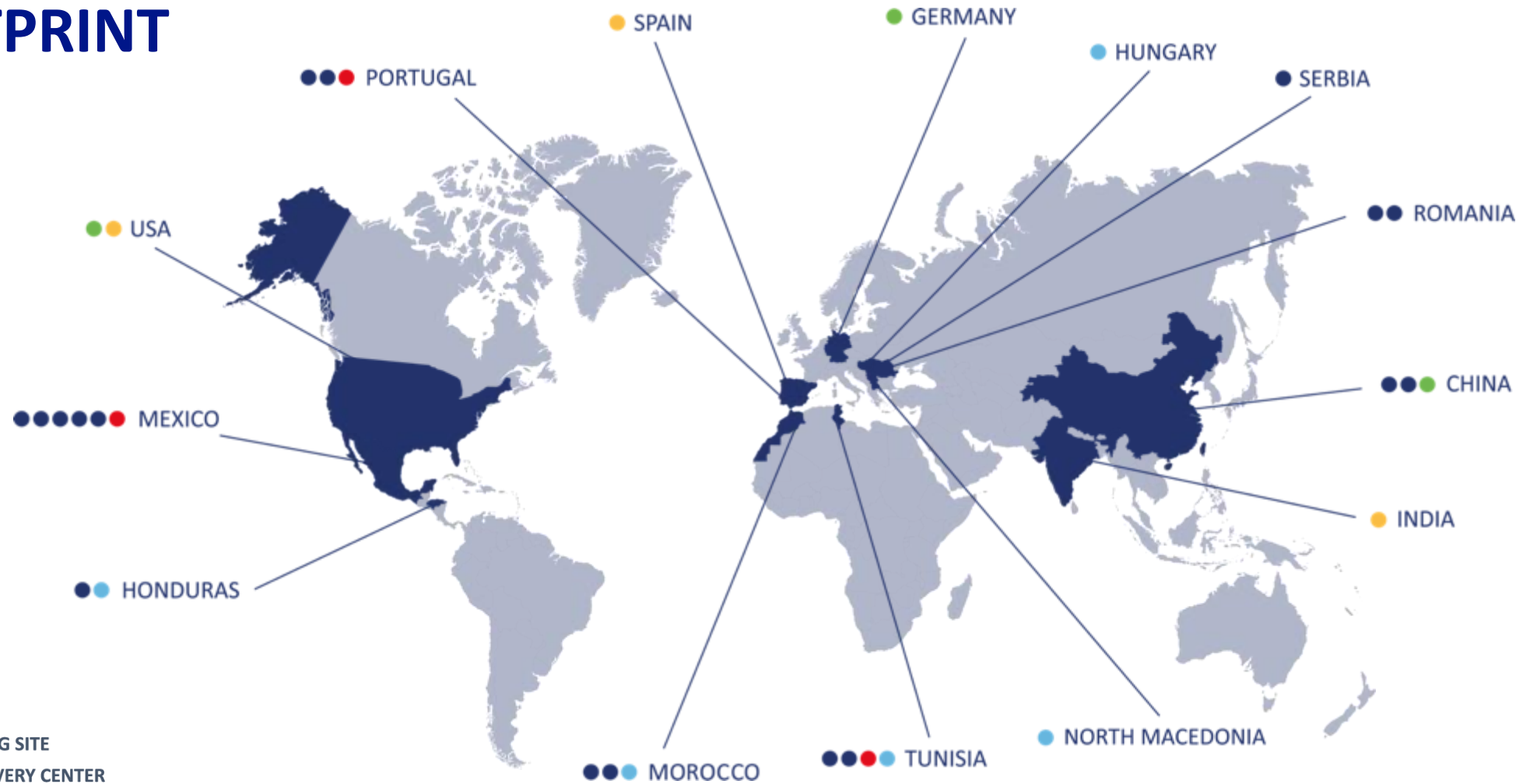
**40 MILLION KILOMETERS**  
OF WIRES & CABLES SOLD (2023)



**N° 1 WORLDWIDE**  
WITH 23%  
MARKET SHARE IN THE AUTOMOTIVE INDUSTRY CABLES  
AND WIRES



# OUR GLOBAL FOOTPRINT



- MANUFACTURING SITE
- ADVANCED DELIVERY CENTER
- R&D CENTER OF EXCELLENCE
- SALES & CUSTOMER TECHNICAL SUPPORT OFFICE
- SALES & REPRESENTATION OFFICE



OUR CLIENTS' SATISFACTION IS OUR FINAL DESTINATION



# OUR MANUFACTURING SITES



TUNIS, TUNISIA



GUARDA, PORTUGAL



TANGIER, MOROCCO



ARAD, ROMANIA



MEDJEZ EL BAB, TUNISIA



KENITRA, MOROCCO



PLOIEȘTI, ROMANIA



DURANGO, MEXICO



LEON, MEXICO



TIANJIN, CHINA



BELGRADE, SERBIA



JUAREZ, MEXICO



SAN PEDRO SULA, HONDURAS



GUARDA, PORTUGAL



TUNIS, TUNISIA

# OUR SMART SITES



# E·CAD



## ELECTRIFICATION + CONNECTIVITY + AUTONOMOUS DRIVING

We have fully dedicated technology sites prepared to work on new trends in the automotive industry.



Technology Hub in Juarez



The "New Tunisia" Project



ECAD Project, Guarda



Technology Hub in China

*Cables* **FOR** **TOMORROW'S**

TECHNOLOGIES

# OUR VISION

COFICAB's vision is to be the best-in-class partner for automotive cables and wires, committed to exceeding our customers' expectations, focused on **sustainable growth** through:



➤ EXPANDING  
**GLOBAL  
PRESENCE**



➤ STRIVING FOR  
**TECHNOLOGY &  
EXCELLENCE**



➤ SHARING  
**VALUES &  
SUCCESS**



02

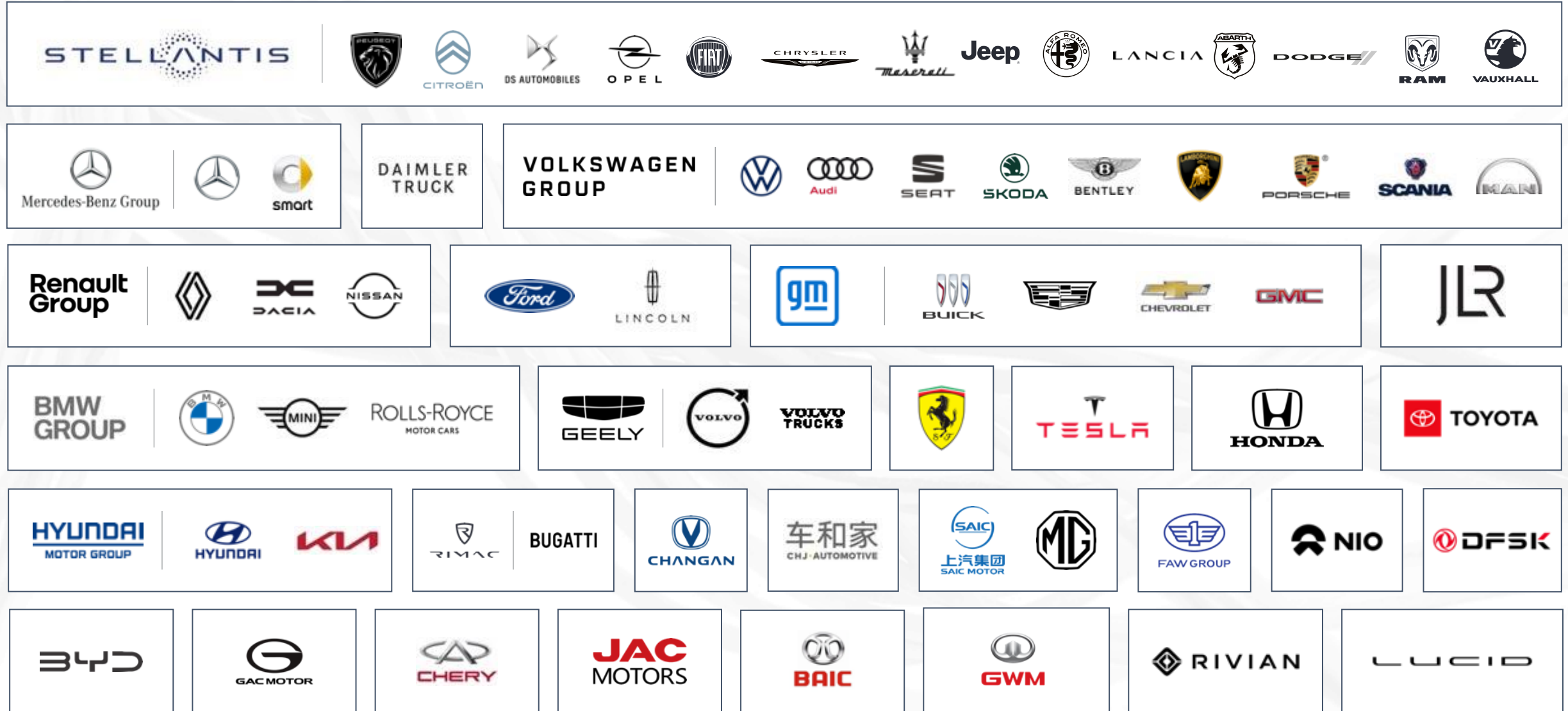


## **APPROVALS & CUSTOMERS**



# OEM'S | AUTOMOTIVE MARKET

## APPROVALS & CUSTOMERS



# OEM'S | NON-AUTOMOTIVE MARKET

# OUR CUSTOMERS



03



## **AWARDS & RECOGNITIONS**



# AWARDS & RECOGNITIONS

## NATIONAL RECOGNITION



"Product Innovation Award" by COTEC Portugal 2013



"National First Prize for Quality" by Tunisia and Morocco Governments 2016-2017-2019



KAIZEN Award of Recognition "Prix Tunisien KAIZEN" 2021

## SOCIAL AWARDS



"Great Place to Work" Certification awarded to COFICAB entities in America since 2018.



"Socially Responsible Company" Distinction awarded to COFICAB entities in America, since 2019.

## CUSTOMER AWARDS



Supplier Excellence by Delphi in 2014, 2015 & 2016



"Supplier of the Year Award" by Lear Corporation 2013 & 2015



Leoni Supply Chain Integration Award 2021 and Innovation Award 2022



Nationwide "AI High Quality Workplace Healthy Company with Employee Award" in China, 2021.



"Top Employer" Certification awarded to COFICAB Tunisia and Morocco since 2023, and to COFICAB Portugal, Serbia, Romania, and China in 2024.



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## CERTIFICATIONS

# CERTIFICATIONS



## QUALITY

IATF 16949

ISO 9001



## R&D LAB

NP EN

ISO/IEC 17025

OEM accreditation by:



## ENVIRONMENT HEALTH & SAFETY

ISO 14001

EMAS

ISO 45001

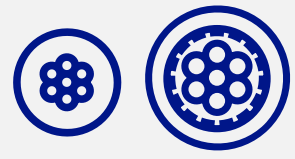


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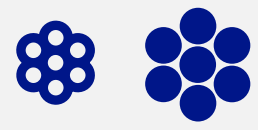
## PRODUCT RANGE

# PRODUCT RANGE



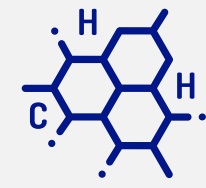
## CABLES

- Primary
- Battery
- Multicore
- High Temperature
- High Voltage
- Charging
- Data
- Customized



## CROSS SECTIONS & CONDUCTORS

- Bare and tinned copper:  
0.14mm<sup>2</sup> - 120mm<sup>2</sup>
- Copper Alloys:  
(CuSn, CuMg, CuAg):  
0.08mm<sup>2</sup> - 0.75mm<sup>2</sup>
- Aluminum:  
1.5mm<sup>2</sup> - 120mm<sup>2</sup>
- Aluminum alloy:  
0.75mm<sup>2</sup> - 1.5mm<sup>2</sup>



## INSULATION MATERIALS

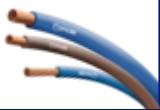










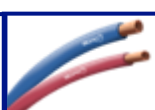






- |       |                |
|-------|----------------|
| PVC   | XLPO           |
| XPVC  | ETFE           |
| PA    | FEP            |
| PP    | SiR            |
| PUR   | PFA            |
| TPE-E | Foamed PP      |
| TPE-S | Conductive PP  |
| XLPE  | Conductive PVC |



## SPECIFICATIONS

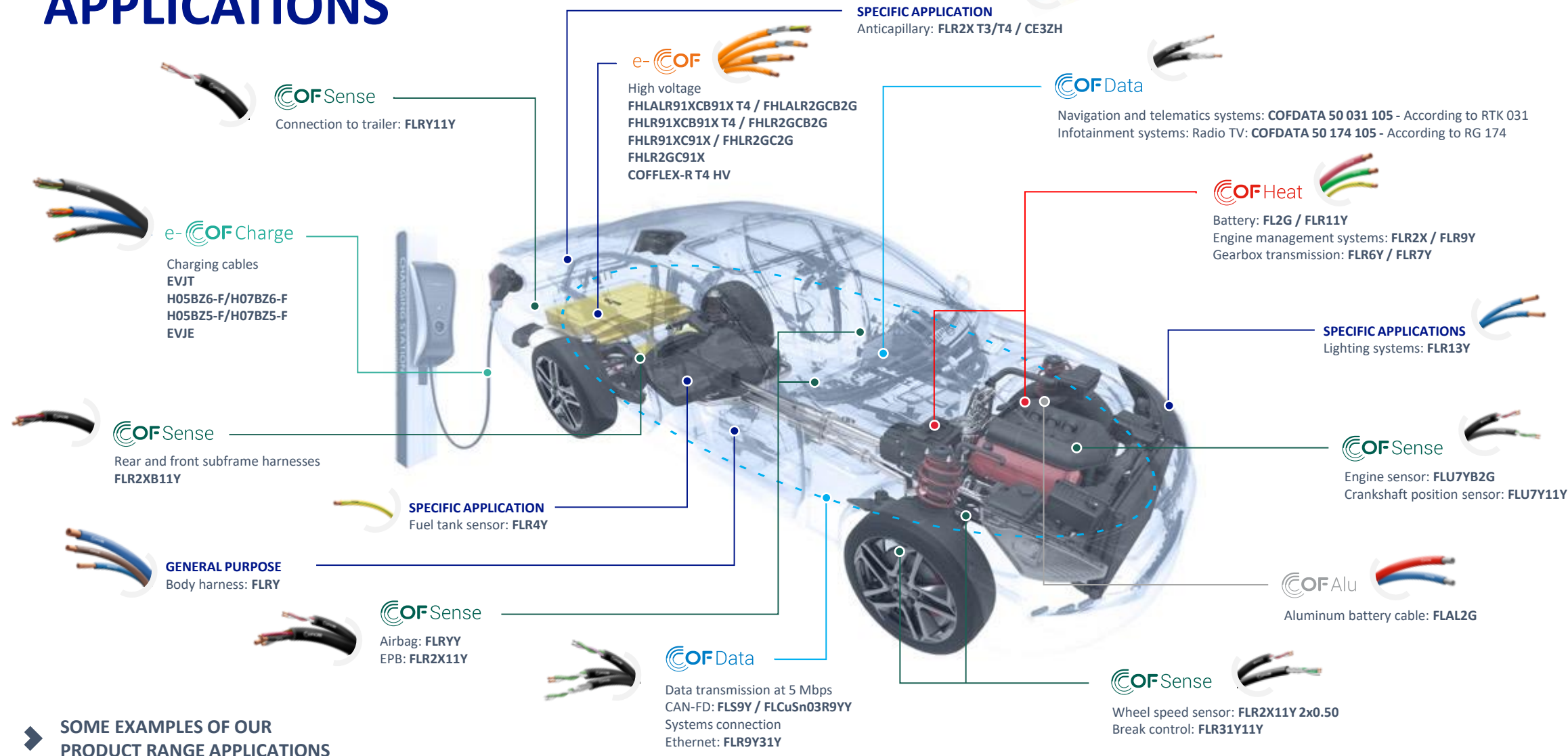
- |         |               |
|---------|---------------|
| ISO     | SAE           |
| FORD    | PSA RENAULT   |
| GMW     | NISSAN        |
| FCA     | TOYOTA        |
| JLR     | HYUNDAI & KIA |
| LV      | VOLVO         |
| BMW     | MAN           |
| DAIMLER | UL            |
| VW      | IEC           |
| JASO    | EN            |

# PRODUCT RANGE BRANDS

	<b>GENERAL PURPOSE</b>	Electric cables for light and commercial vehicles' power and signal circuits		<b>HIGH TEMPERATURE PERFORMANCE</b> cables, to meet the highest environmental requirements	
	<b>e-COF</b>	High voltage cables for ELECTROMOBILITY		<b>SOLAR PANEL</b> cables for renewable energy technologies	
	<b>e-COF Charge</b>	CHARGING cables for ELECTROMOBILITY, according to the plugins in the market	<b>TAILOR MADE</b>	CUSTOMIZED cables and wires, based on specific customer requests	
	<b>COF Data</b>	Data cables for CONNECTIVITY, to be used in multimedia applications	<b>SPECIFIC APPLICATIONS</b>	Customized cables depending on the NEEDED APPLICATIONS	
	<b>COF Sense</b>	Sensor cables for AUTONOMOUS DRIVING, to be used in ADAS (Advanced Driver-Assistance Systems)	<b>TRUCKS</b>	Single and multicore electric cables for TRUCKS, in accordance with customers' standards and drawings	
	<b>COF Skinny</b>	Miniaturized cables using copper alloy conductors, for WEIGHT AND SPACE REDUCTION	<b>APPLIANCES</b>	Cables for internal wiring of appliances, such as refrigerator, cooking and washing equipment	
	<b>COF Alu</b>	Cables with aluminum and aluminum alloys conductor, typically used to REDUCE WEIGHT in vehicles	<b>ENERGY, INDUSTRIAL &amp; MEDICAL</b>	Cables for power distribution and industrial and medical equipment	
	<b>COF Flex</b>	Cables with an EXTRA FLEXIBLE insulation, for low voltage and high voltage applications.	 WE CAN PRODUCE ALL CROSS-SECTIONS AND TEMPERATURE RANGES, ACCORDING TO OUR CUSTOMER NEEDS.		



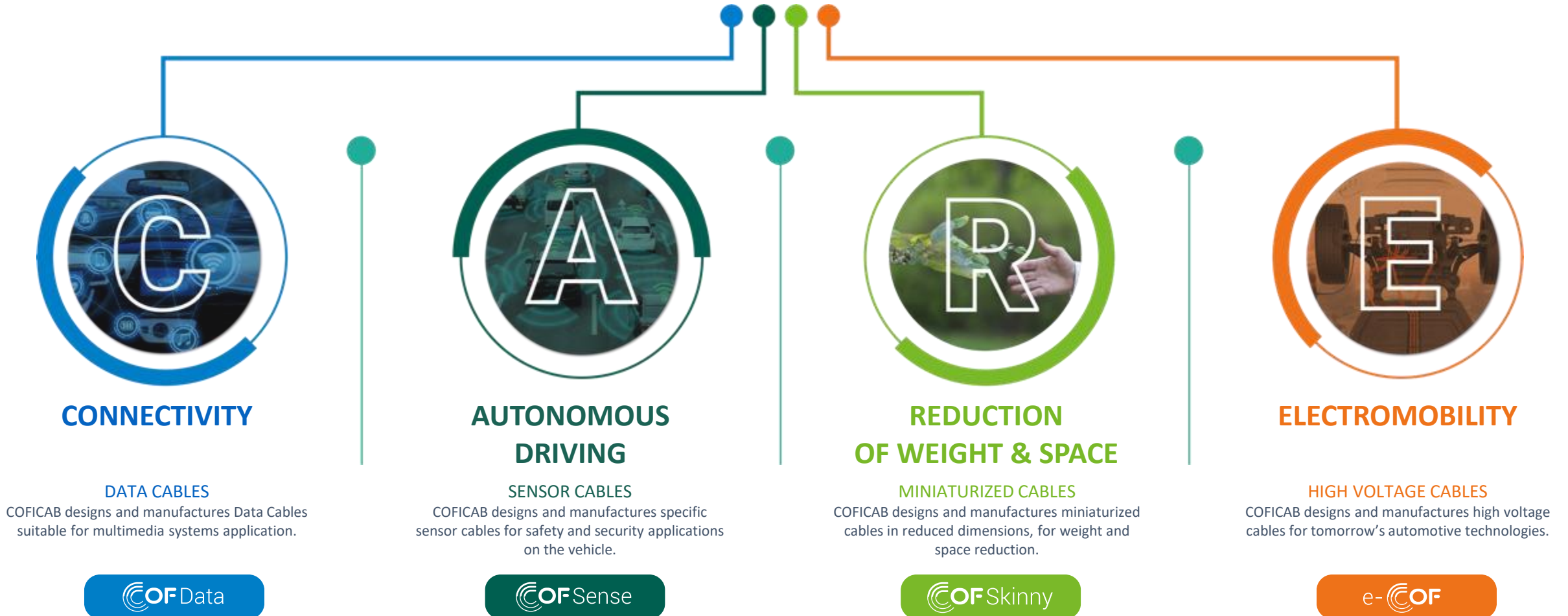
# PRODUCT RANGE APPLICATIONS



SOME EXAMPLES OF OUR  
PRODUCT RANGE APPLICATIONS

# WE CARE ABOUT THE FUTURE

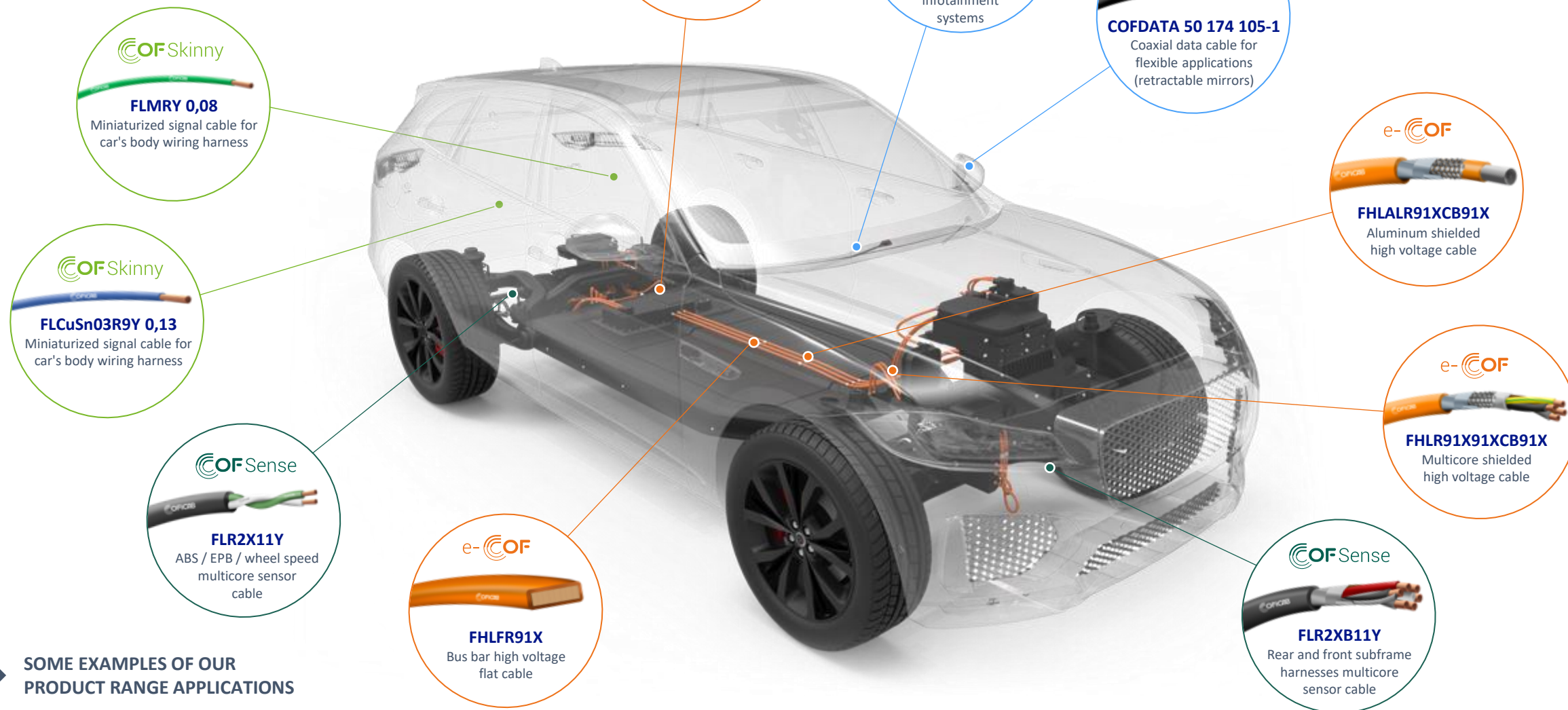
WE ALIGN OUR PRODUCTS WITH THE CURRENT PATH OF REDUCING CO<sub>2</sub> FOOTPRINT





# WE CARE ABOUT THE FUTURE

OUR PRODUCT RANGE



➤ SOME EXAMPLES OF OUR PRODUCT RANGE APPLICATIONS



06



## SUSTAINABILITY



**United Nations**  
Global Compact



RESPONSIBLY  
PRODUCED  
COPPER

# ENVIRONMENTAL OBJECTIVES



## OUR TARGET



**50% reduction** of CO<sub>2</sub> footprint by 2030 VS 2020 (Scope 1, 2 and 3) per Km

Reach **CO<sub>2</sub> Neutrality** by 2050



## OUR STRATEGIC INTERVENTION AXES



Promotion of **low CO<sub>2</sub> Footprint products**

### Manufacturing Processes Analysis:

Upstream activities,  
Internal COFICAB's activities,  
Downstream activities



## OUR COMMITMENT



Align our **Actions and Targets** with the ones from the **"Paris Agreement"** and **specific OEM requirement**

Aiming for **Climate neutrality** by 2050



**ECOFRIENDLY**

# OUR ROADMAP TO SUSTAINABILITY

## OUR STRATEGY IS BASED ON THE PILLARS BELOW



### ENERGY SOURCES



- **Maximization of self-production green energy**
- External energy suppliers with the **greener energetic mix**.



### SUPPLY CHAIN



- **Regional Production** and manufacturing sites **located close to the customers**
- We **select the most sustainable suppliers**
- We sponsor our **suppliers to be closer to our production sites**



### INTERNAL PROCESSES



- We **develop efficient and more sustainable manufacturing processes** with higher productivity and lower energy consumption.



### PRODUCT DEVELOPMENT



- We **develop new products** design our cables with the goal to generate less **taking into account CO2 emissions** of each component, providing **enhanced performance** while reducing, weight and integrating material with less carbon footprint and with easier end of life recyclability.



### CIRCULARITY AND RECYCLING



- We are developing process for **re use of internal production scrap and recycle end of life products (Upcast)**.
- We are working with our suppliers in order to **increase recycled materials content** during production of our raw materials to the maximum extend.
- R&D projects with the introduction of recycled materials



# CORPORATE SOCIAL RESPONSIBILITY

COMMITTED TO MAKING A POSITIVE IMPACT  
IN THE COMMUNITIES IN WHICH WE OPERATE



Environmental  
Care Education at  
Kindergartens



School Improvement in  
Rural Areas



Knowledge Day



Charity Activities



Tree Planting Campaign



Donation of IT  
Equipment to School



Public Places Cleaning



Recycling Campaigns



Desert Spirit



Formula Student Lisbon



Shell Eco-marathon



Solar Boat Lisbon





# THANK YOU

WE APPRECIATE YOUR ATTENTION



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